

# HOW TO BUILD AND FURNISH A DOLLHOUSE FOR \$100 OR LESS pdf

## 1: Doll Furniture | Ana White Woodworking Projects

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The salesmen talk fast, the choices Tempur-Pedic? Enter Casper , the online bed-in-a-box maker that launched in April The concept was simple: Produce the best mattress possible at an affordable price, sell a single model, and deliver it quickly, for free, with a day trial period. The mattress industry is a racket. But who knows how many springs are good for you? After eight months of testing hundreds of mattress types, we learned that people need similar things, like back support, so we decided to make one mattress. We said, "What if we could compress a mattress to fit into a box the size of a dorm refrigerator? Plus, people can test the mattress in their homes. You have days to try our mattress. Now, a few companies do this, but not long ago most stores required a several-hundred-dollar restocking fee. That is the goal. Those customers are still going to talk positively about our company and might even buy our sheets and pillows. Our return rate is low, and we try to donate those mattresses to a local charity , which is more cost-effective than taking them back halfway across the country to refurbish and resell. Catering to Customers People usually buy a mattress about every eight to 10 years. Half of our customers talk to someone in-house. The questions are technical, as in "Do I need a box spring? We use every conversation to learn something about the customer. We keep track of all that, and then send people anniversary gifts, or dog beds. We have 15, customers who are part of our product-development process. They come to events, and test prototypes. Many are obsessive about sleep. We consider ourselves a tech company first. We thought about how much we needed to spend on the materials as well as service and returns. We had to be affordable enough so they could feel that they could reach up. More Than Just a Bed There are many more ways to create an ideal sleep environment. The day after we launched, we started working on pillows and sheets. We questioned how both are produced and then made prototypes. It took 16 months to come up with one pillow that works for everyone. We did a similar process with our sheets and found most people want them to breathe well and last a long time. It turns out, the more threads, the more filler fiber, which means the sheets are going to sleep really hot. Our perfect balance is 90 threads one way, the other. Customers have asked for everything from lights to sleep trackers. But we do know the category is enormous. Whole Foods helped shape the healthy-foods movement. We want to do the same for sleep. Spring Awakening While still small, direct-to-consumer mattress startups like Casper co-founded by Neil Parikh , left are keeping the sleep giants up at night. Given that in some 35 million people bought mattresses in just the U.

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### 6: Patricia Maidment (Author of How to Build and Furnish a Dollhouse for \$ or Less)

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*Patricia Maidment is the author of How to Build and Furnish a Dollhouse for \$ or Less ( avg rating, 1 rating, 1 review, published ).*

### 9: DIY Chicken Coop Plans Under \$=PDFMaste

*Unfortunately, some of those furniture pieces come with a hefty price tag, so buying even one piece of furniture is out of the question, let alone a whole room! For these projects, I found furniture pieces from four different stores and designed similar versions of them that can be built for \$ or less.*

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