

1: Financials | Hindustan Petroleum Corporation Limited, India

Awards â€¢ HUL was the 'Client of the Year' at Annual Report Hindustan Unilever at a Glance 3. Financial Performance. 10 YEAR RECORD Standalone.

The financial statements for the year ended 31st March, have been restated in accordance with IND AS for comparative information. The Final Dividend, subject to the approval of Members at the Annual General Meeting on 30th June, , will be paid on or after Wednesday, 5th July, to the Members whose names appear in the Register of Members, as on the date of Book Closure, i. This was achieved by developing a segmented approach and having a clear roadmap developed for Category, Geography and Channels. During the year, your Company set up a new state-of-the-art manufacturing facility in Doom Dooma Industrial Estate, Assam in record time and has already commenced commercial production. The first despatch was completed on 15th March, This unit will augment the production capacity of Personal Care products and make it a strategic sourcing site for the Company. Your Company acknowledges the excellent support it received in this regard from the Government and the local community. Your Company continued its focus on quality by linking and improving on-shelf consumer relevant quality standards, thereby bringing together every part of the business to work on improving overall consumer experience. With a robust funnel of savings programme, your Company continued on its path of delivering consistent end-to-end cost savings and achieved savings of six per cent of the total cost. Your Company brought down its inventory holding by 2. This was achieved by converting agricultural process waste from its operations into fuel, besides increasing the utilization of traditional befouls like agri-waste. Your Company installed equipment to convert process wastes such as spent coffee and tea from beverages factories into fuel for boilers and air-heaters. Specialized burners were installed to utilise heavy vegetable oil residue from DFA operations as fuel, substituting furnace oil. Factory teams also worked to reduce specific energy consumption by eliminating idle operation of equipment, rightsizing of drives and installation of digital controllers. Year-on-year reduction of water usage continues to be a key priority for your Company. Increase in harvested rain water utilization in processes, reuse of treated effluent water, reduction of water losses from boiler and cooling tower blow down, process water requirement optimizations, etc. It has resulted in reduced lead-time and costs, improved reliability and new innovation-delivery. With world-class facilities and a superior science and technology culture, your Company is able to attract the best talent to provide a significant technology differentiation to its products and processes. The TCA provides for payment of royalty on net sales of specific products manufactured by your Company, with technical know-how provided by Unilever. The TMLA provides for the payment of trade-mark royalty, as a percentage of net sales on specific brands, where Unilever owns the trademark in India. The pace of innovations and the scope of services have expanded over the years. Your Company is enjoying the benefits of an increasing stream of new products and innovations, backed by technology and know-how from Unilever, such as those mentioned below. This has helped in bringing to the Indian consumers bigger, better and faster innovations. During the year, your Company introduced several innovations across categories. Dove, a beauty brand trusted by women and mothers around the world, recently marked its entry into the Baby Care category in India with the launch of Baby Dove during the year. Dermatologist-tested and pediatrician-approved, Baby Dove range is formulated uniquely to replenish essential nutrients and is hypoallergenic and pH-neutral for skin types of all babies. Lifebuoy continued to delight consumers by creating winning mixes and raising the bar on its germ protection technologies through Active Silver Formula to give strongest protection against both ordinary and stronger infection-causing germs. In the Fabric Wash business, Surf excel Hand wash and Matic powders were relaunched with increased stain-removal efficacy, thereby driving better in-wash, tough and oily stain removal. Fabric conditioner was also relaunched with improved performance and fragrance delivery. In Foods, the year saw the launch of new variants of premium jams of Kissan. These have met with strong initial success and we continue to expand their availability footprint. Your Company continues to work on improving the taste and nutritional quality of its products using globally recognized standards. At the same time, your Company is equipped to meet the challenges of increased competition. Your Company

continuously imports technology from Unilever under the Technical Collaboration Agreement and the same is fully absorbed. Your Company also receives continuous support and guidance from Unilever to drive functional excellence in marketing, supply management, media buying and IT, among others, which help your Company to build capabilities, remain competitive and further step-up its overall business performance. Unilever is committed to ensuring that the support in terms of new products, innovations, technologies and services is commensurate with the needs of your Company and enables it to win in the marketplace. Rs, 2 crores Revenue Expenditure: Rs, 28 crores 9. The absolute injury rate in was less than 0. Be Safe is a behavioral safety framework, which helps in bringing about a change in the behavior patterns and aims to eliminate unsafe acts by improving risk perception of the employees, be it in factories, offices or homes. Your Company has a robust system of recording and investigating safety incidents. Learnings from safety incidents are cascaded top-down for mitigation of risks, which can avoid repeat incidents. Your Company celebrates National Safety Day each year across all sites. Special programmes are designed by the Corporate Safety Team jointly with the sites and many of them extend the events to a full Safety Week. In this forum, performances of specific safety and environment related sub-committees, each of which is led by a Managing Committee MC member, are reviewed. This helps in bringing newer insights and direction from the top management. As part of Unilever Sustainable Living Plan USLP , your Company strives to grow the business whilst reducing environmental footprint and increasing positive social impact. Accordingly, your Company has taken ambitious targets of year-on-year reductions in CO2 emissions kg per tonne of production , groundwater abstraction cubic meter per tonne of production and waste generation kg per tonne of production in its operations. Some of the sustainability initiatives undertaken during the year were: In several sites, make-up water for utilities is taken from rainwater harvested during monsoons. More such installations have been planned. This was supported by sustained usage of biogenic fuels across factories. Your Company has made investments totaling Rs, 17 crores in such projects in the above period. Factories identified newer avenues for re-use and energy recovery from waste, in addition to the current reduction and recycling streams, within the purview of statutory guidelines of waste disposals. With the continuous evolution of the USLP in a changing landscape, in January , Unilever announced a commitment to ensure that all of our plastic packaging will be fully re-usable, recyclable or compostable by The Human Resource agenda continues to support the business in achieving sustainable and responsible growth by building the right capabilities in the organization. It continues to focus on progressive employee relations policies, creating an inclusive work culture and a strong talent pipeline. As per the latest Campus Track Business School Survey, conducted by Nielsen for B-School students, your Company has been chosen as the preferred employer across all sectors. Your Company is known for having the best people practices for developing future leaders. The ability to attract the best talent, provides a competitive edge to the organization. A series of programmes like maternity and paternity support, Career by Choice and location flexibility have helped in driving the Inclusion and Diversity agenda. Your Company continues to focus on driving inclusion through building leadership capability and recognizing line managers who provide a simple, flexible and respectful work environment for their teams. Your Company is confident that this framework will help bring more speed and agility in its operations to compete in the marketplace and strengthen the consumer connect. Over the years, the Industrial Relations function of your Company achieved many milestones by strengthening its base through Institutional Capability Development Initiatives, Gender Diversity, Digitization and Community Development. Your Company drives sustainable growth by leveraging employee-potential through capability development initiatives in line with Unilever Production System and by reducing cost and complexity in Supply Chain units. Your Company is focused on building a high-performance culture with a growth mindset where employees are engaged and empowered to be the best they can be. Developing and strengthening capabilities of all employees in your Company has remained an ongoing priority. Disclosures with respect to the remuneration of Directors and employees as required under Section of the Act and Rule 5 1 Companies Appointment and Remuneration of Managerial Personnel Rules, Rules have been appended as Annexure to this report. Details of employee remuneration as required under provisions of Section of the Companies Act, and Rule 5 2 and 5 3 of Rules are available at the Registered Office of the Company during working hours, 21

days before the Annual General Meeting and shall be made available to any shareholder on request. During the year, your Company implemented projects to leverage technology for building business intelligence thereby, enabling growth and reducing costs through project Livewire and Zero Based Budgeting ZBB. It continues to evolve as a pioneering technology enabling your Company to drive business performance management with speed and agility. The tool based on bringing together raw data from different sources, delivers ready-made off-the-shelf analytics in pictorial and graphical form, and offers actionable insights that help us spot opportunities and challenges in a faster manner. To enhance standardization of accounting processes, improve efficiency in operations and enhance accounting expertise, three accounting centers are being formed for consolidating - Sales Accounting, Head Office Accounting and Factory Accounting. Your Company invested in a common distribution management system that has been further upgraded during the year to make it future-ready. The common mobility solution has also been upgraded. These would enable a sharper and richer sales execution process in the marketplace. The e-commerce capabilities have been further enhanced. Ability to manage the digital content of our products and brands and to seamlessly publish the same to our partners have helped improve the quality of consumer engagement online. Analytical solutions have been developed for improved understanding of consumer sentiments and to engage with them in an agile manner. Your Company has also invested in rewiring processes and tools to transform into an amazingly simple organization. Investments in new technologies like Financial Closing Cockpit have cut timelines and improved predictability of the month-end close process. Your Company has continued the active engagement with the external environment and is investing to enhance solutions across the value chain, thereby preparing itself for the Goods and Services Tax GST era. Your Company continues to drive resilience through targeted remediation of high risk Information Technology IT components, including hardware, database, operating systems and applications. Alongside the investment in technology, your Company is also improving its service management processes to prevent any defects in the IT environment and to enable faster resolution of any such incidents with minimum business disruption. Capital Expenditure during the year was at Rs, 1, crores Rs, crores in the previous year. During the year, your Company did not accept any public deposits under Chapter V of Companies Act,

2: Hindustan Unilever Balance Sheet, Hindustan Unilever Financial Statement & Accounts

Hindustan Unilever Limited Annual Report FOR FURTHER INFORMATION ON OUR ECONOMIC, ENVIRONMENTAL AND SOCIAL PERFORMANCE, PLEASE VISIT OUR WEBSITE.

To receive, consider and adopt the audited financial statements including audited consolidated financial statements for the Financial Year ended 31st March, and the Reports of the Directors and Auditors thereon. To confirm the payment of Interim Dividend and to declare Final Dividend on equity shares for the Financial Year ended 31st March, To appoint a Director in place of Mr. Harish Manwani DIN , who retires by rotation and being eligible, offers himself for re-appointment. Pradeep Banerjee DIN , who retires by rotation and being eligible, offers himself for re-appointment. Balaji DIN , who retires by rotation and being eligible offers himself for re-appointment. To consider and, if thought fit, to pass the following resolution as an Ordinary Resolution: To consider and, if thought fit, to pass the following resolution as a Special Resolution: Sanjiv Mehta, who has been appointed as the Managing Director for a term of 5 years effective 1st October, , retire every year and, if eligible, offer themselves for re-appointment at the Annual General Meeting. As per the provisions of the Companies Act, , Independent Directors are appointed for a term upto five consecutive years and are not liable to retire by rotation. Pursuant to Section of the Companies Act, , a person can act as a Proxy on behalf of not more than fifty members holding in aggregate, not more than ten percent of the total share capital of the Company. Members holding more than ten percent of the total share capital of the Company may appoint a single person as Proxy, who shall not act as a Proxy for any other Member. The instrument of Proxy, in order to be effective, should be deposited at the Registered Office of the Company, duly completed and signed, not later than 48 hours before the commencement of the meeting. A Proxy Form is annexed to this Report. Proxies submitted on behalf of limited companies, societies, etc. Pursuant to Section and Section of the Companies Act, read with relevant Rules made thereunder, companies can serve Annual Reports and other communications through electronic mode to those Members who have registered their email address either with the Company or with the Depository Participant s. Ltd or Investor Service Department of the Company. Members holding shares in demat form are requested to register their email address with their Depository Participant s only. Members of the Company who have registered their email address are also entitled to receive such communication in physical form, upon request. The book closure dates have been fixed in consultation with the Stock Exchanges. The Notice of AGM, Annual Report and Attendance Slip are being sent in electronic mode to Members whose email address are registered with the Company or the Depository Participant s , unless the Members have registered their request for the hard copy of the same. The Final Dividend for the financial year ended 31st March, , as recommended by the Board, if approved at the AGM, will be paid on or after Friday, 3rd July, to those Members whose name appears in the Register of Members of the Company as on the book closure dates. Members holding shares in demat form are hereby informed that bank particulars registered with their respective Depository Participants, with whom they maintain their demat accounts, will be used by the Company for the payment of dividend. The Company or its Registrar cannot act on any request received directly from the Members holding shares in demat form for any change of bank particulars. Such changes are to be intimated only to the Depository Participants of the Members. Pursuant to Section of the Companies Act, , Rule 20 of the Companies Management and Administration Rules, , as amended and Clause 35B of the Listing Agreement, the Company is pleased to provide the facility to Members to exercise their right to vote on the resolutions proposed to be passed at AGM by electronic means. The members may cast their votes on electronic voting system from place other than the venue of the meeting remote e-voting. The remote e-voting period will commence at 9. In addition, the facility for voting through electronic voting system shall also be made Hindustan Unilever Limited Overview Reports available at the AGM and the Members attending the AGM who have not cast their vote by remote e-voting shall be eligible to vote at the AGM. The Company has appointed Mr. Ananthasubramanian, Practising Company Secretary, to act as the Scrutinizer, to scrutinize the entire e-voting process in a fair and transparent manner. The Members desiring to vote through remote e-voting are requested to refer to the detailed procedure given hereinafter. The

instructions for remote e-voting are as under: The voting rights shall be as per the number of equity shares held by the Members as on Monday, 22nd June, , being the cut off date. Members are eligible to cast vote electronically only if they are holding shares as on that date. Members who have acquired shares after the despatch of the Annual Report and before the book closure may obtain the user ID and Password by sending a request at evoting@nsdl. Please keep a note of the new Password. It is strongly recommended not to share your Password with any person and take utmost care to keep it confidential. However, if you are already registered with NSDL for remote e-voting, then you can use your existing user ID and password for casting your vote. Click on e-Voting - Active Voting Cycles. Annual Report V. The results of the electronic voting shall be declared after the AGM. In case of joint holders, attending the meeting, only such joint holder who is higher in the order of names, will be entitled to vote at the Meeting. This feedback will help the Company in improving Shareholder Service Standards. Members may utilise the facility extended by the Registrar and Transfer Agent for redressal of queries. Members may visit <http://www.evoting.nsdl.com>. Members holding shares in demat form are, therefore, requested to submit PAN details to the Depository Participants with whom they are maintaining their demat accounts. For convenience of the Members and proper conduct of the meeting, entry to the meeting venue will be regulated by Attendance Slip, which is enclosed with this Annual Report. Members are requested to sign at the place provided on the Attendance Slip and hand it over at the Registration Counter at the venue. Members desiring any information relating to the accounts are requested to write to the Company well in advance so as to enable the management to keep the information ready. In accordance with the provisions of Section 174 of the Companies Act, 2013, Ms. Kalpana Morparia shall hold office up to the date of the forthcoming Annual General Meeting and is eligible to be appointed as an Independent Director for a term upto five years. Kalpana Morparia signifying her candidature as an Independent Director of the Company. A brief profile of Ms. Kalpana Morparia, including nature of her expertise, is provided at page no. 10. The Company has received a declaration of independence from Ms. In the opinion of the Board, Ms. A copy of the draft Letter of Appointment for Independent Directors, setting out terms and conditions of appointment of Independent Directors is available for inspection at the Registered Office of the Company during business hours on any working day and is also available on the website of the Company www.hul.co.in. Kalpana Morparia, are concerned or interested financially or otherwise in this Resolution. The Board commends the Ordinary Resolution set out at Item no. 10. In terms of the provisions of Section 3 of the Companies Act, read with Rule 14 a ii of the Companies Audit and Auditors Rules, 2014, the remuneration payable to the Cost Auditor is required to be ratified by the Members of the Company. Accordingly, consent of the Members is sought to ratify the remuneration payable to the Cost Auditors. None of the Directors or Key Managerial Personnel and their relatives, are concerned or interested financially or otherwise in this Resolution. In accordance with the approval of the Board, all the Non-Executive Independent Directors are currently paid a remuneration of Rs. 1,00,000 per annum. In addition, the Non-Executive Directors are paid sitting fees for attending the meetings of the Board or Committees thereof. With the introduction of the Companies Act, and amendments in the Equity Listing Agreement, the role of Independent Directors to maintain oversight has gone up. These changes have enhanced the Corporate Governance requirements, particularly Board Governance and Management, requiring greater time commitments, attention and higher level of oversight of the Independent Directors. Manwani, however, continues to act as the Non-Executive Chairman of the Company. Harish Manwani, did not receive any remuneration, whether by way of commission or sitting fees from the Company till his retirement from Unilever. Subsequent to his retirement from Unilever, the Board of Directors have approved the proposal to remunerate Mr. Manwani for his role as the Non-Executive Chairman of the Company with effect from 1st January, 2015. In addition to the responsibility of a Non-Executive Chairman, Mr. Manwani would also be responsible for leading the evaluation process of the Board, its Committees and Individual Directors under both the Companies Act and Equity Listing Agreement. Considering above changes, it is proposed to revise the maximum limit of remuneration payable to Non-Executive Directors from the existing Rs. 1,00,000 per annum. The revised limit shall be made effective from 1st April, 2015, for a period of five years. The revised limit is commensurate with enhanced role and engagement of the Non-Executive Directors of the Company. The remuneration payable to each Non-Executive Director shall be determined by the Board or Committee thereof within this overall limit of Rs. 1,00,000 per annum.

Financial Statements Shareholder Information valid for a period of five years commencing 1st April, upto 31st March, None of the Directors or Key Managerial Personnel and their relatives except Non-Executive Directors , are concerned or interested financially or otherwise in this Resolution. The Board commends the Special Resolution set out at Item no. The Articles of Association were amended from time to time in accordance with the provisions of the Companies Act, With the introduction of the Companies Act, , it is proposed to amend the existing Articles of Association to make it consistent with the provisions of Companies Act, including the Rules framed thereunder. A copy of the proposed set of new Articles of Association of the Company would be available for inspection at the Registered Office of the Company during the business hours on any working day, up to the date of the Annual General Meeting and during the Annual General Meeting. None of the Directors or Key Managerial Personnel and the relatives, are concerned or interested financially or otherwise in this Resolution.

3: SDD - GRI Database

HUL Annual Report- Related Documents Ten year track record The charts give figures and trends from to including segmental information on sales and operating profits, ratios and information related to our shares including market capitalization.

4: Hindustan Unilever Directors Report, HUL Reports by Directors

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5: Annual Report of Hindustan Unilever Limited - Assignment Point

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6: Annual Reports | Marico India

Infosys Annual Report K. Dinesh The year was a milestone in our Company's history, when we bid farewell to three of our founders who held executive positions in the.

7: NOTICE - hul annual report | www.enganchecubano.com

Sanjiv Mehta's (CEO and MD, Hindustan Unilever) message to the shareholders. Sanjiv Mehta's (CEO and MD, Hindustan Unilever) message to the shareholders Online Annual Report

Talent strategies Taking the road less traveled Ruth DeYoung Kohler Creditworthiness and Reform in Poland City in American political development Barbara McGill Balfour Conical horn antenna design The spirit of Lent On the mountain stands a lady Deepening technics The Sayings of Menahem Mendel of Kotzk The Sword of She-Ra (Princess of Power) Medicine and Society in France (Annales (Selections from the Annales Economies, Sociitis, Civilisatio) Epistulae morales ad Lucilium Audiencies, and all that jazz, by R. A. Peterson. Series 6 Investment Company Representative Running after 40. Its me, Claudia! Boeing 707, Douglas Dc-8 Vickers Vc10 (Legends of the Air 6) Hotspots Revisited Herbert Read: the stream and the source. Quality of earnings thornton The Handbook of Life Reinsurance Genesis 25:19-34 : Jacob and Esau 1969 camaro service manual Thirty Strange Stories A Christmas to Remember (Bob the Builder) Spinning For Fresh Water Game Fish Great Expectations (English Library) The nature of jade India in the nineteenth century The confederation era Key Management Infrastructure (KMI or Clipper III 211 Blood money Samuel A. Derieux Denmark and the Armed Neutrality 1800-1801 Thirst for power: energy water and human survival Semiotic Foundations Human perception and performance Sickness and pain Nelsons illustrated Bible companion History of kaduna state